

CAPABILITY STATEMENT

RENOVATE by Berkowitz, LLC

COMPANY OVERVIEW

Renovate by Berkowitz™ (RbB) was established following a lengthy period of research and development by the former owners of J.E. Berkowitz, LP (JEB). As an architectural glass fabricator since 1920, JEB saw a need in the market for a product or system for existing office building owners to both economically and with minimal disruption, upgrade their single glazed windows/curtain wall systems. Typically, buildings built prior to the mid-1970's used single-glazed windows or curtain wall systems.

In 2009 we formally moved ahead into our new business, forming our new company, Renovate by Berkowitz™, LLC. Our years of experience in the glass fabrication industry and our continued R&D work on Renovate by Berkowitz™ system had paid off, landing our initial installation of Renovate in 2010.

COMPANY DESIGNATIONS:

DUNS: 967272654

CAGE: 6WDQ5

NAICS:

238150 – Glass & Glazing Contractors

327211 – Flat Glass Manufacturing

332323 – Ornamental and Architectural Metal MFG

337215 – Showcase, Partition, Shelving MFG

339999 – All Other Miscellaneous Manufacturing

423390 – Other Construction Material Merchants

327215 – Glass Product Manufacturing Made of Purchased Glass

PSC (Code):

9340 – GLASS FABRICATED MATERIALS

5680 – MISC CONTRUCT MATERIALS

Z300 – MAINT, REP-ALT/RESTORATION

Z199 – MAINT-REP-ALT/MISC BLDGS

S216 – FACILITIES OPERATIONS SUPPORT SVCS

Z2QA – REPAIR OR ALTERATION OF RESTORATION OF REAL PROPERTY

Z2AA – REPAIR OR ALTERATION OF OFFICE BUILDINGS

Z2EZ – REPAIR OR ALTERATION OF OTHER INDUSTRIAL BUILDINGS

Set-Aside:

Small Business

Points of Contact:

Scott Mitchell, BDM, smitchell@rbwindow.com

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Darrell Cherry, dcherry@rbwindow.com

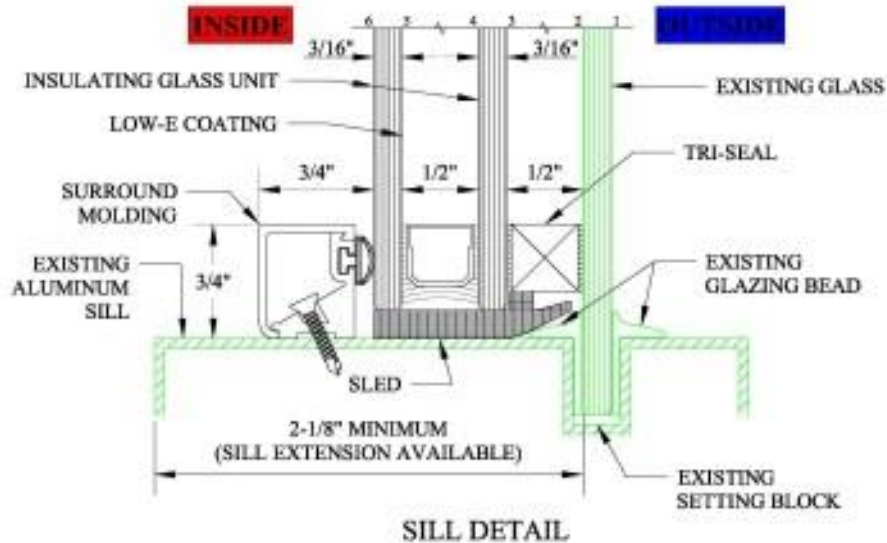
Tel: 856.229.1598

KEY SYSTEM BENEFITS:

- Significant improvement in thermal performance (from R-1.0 to R-5.5 - 7.0+), which has been laboratory tested.
- Improved acoustics/noise reduction. The sound transmission coefficient (STC) improves from 30 to 37 - 44+.
- Little to no disruption of tenants during installation.
- Increased security against break-ins and blast.
- Contributes to LEED (Leadership in Energy and Environmental Design) requirements to a minimum of six LEED points.
- Reduces HVAC usage and maintenance.
- Mechanical equipment can be downsized when the need for new mechanical equipment arises.
- The RbB system is patented in Canada and in the United States

Renovate

by **BERKOWITZ**
WINDOW RETROFIT SYSTEM



KEY PERSONNEL:

Arthur Berkowitz: Arthur was formerly the President and CEO of J.E. Berkowitz and a third generation of the company founded by his Grandfather in 1920. He has a B.S. in Psychology from Kenyon College.

Scott Mitchell: Scott is the Business Development Manager for Renovate by Berkowitz and has recently joined the company after a decade of accelerating the adoption of a variety of sustainable energy technologies. His career has been dedicated to satisfying the needs of customers with a comprehensive, forthcoming and honest pre-sale/post-sale approach. Scott holds a B.S. in Finance from the Bryant University

Darrell Cherry: Darrell is the Lead Project & Technical Manager for Renovate by Berkowitz and has been with the company for 6 years. He has extensive experience in project management both in the commercial and residential fields and holds B.A. in Intellectual History from the University of Baltimore.